



Marco Rosati BIO

CEO of Compagnia Aeronautica Italiana SpA

Folder 1

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ACADEMIC AND CERTIFICATIONS

Degree

- Aeronautical Engineer graduated in 1988 at “La Sapienza” University of Rome (Italy)
- Master’s Degree in “Global Strategy and Security” (2013)

Qualifications/Membership

- Flight Test Engineer – certificate of National Test Pilot School of Mojave, CA (1991)
- ISO 9000 Auditor (CEPAS qualified) (1997)
- Airworthiness Review Certificate Staff (ARC) (EASA Part M) qualified by ENAC (2015)
- Associate Member of European Association for Aviation Psychology (EAAP) (since 1997)
- Human Factors Specialist in Aviation – accredited by EAAP (2015)
- Governing Board Member of International Business Aviation Council (IBAC) (since 2004)
- Governing Board Member of Italian Business Aviation Association (IBAA) (since 2003)
- Accredited Field Expert in the rosters of ICAO Technical Cooperation Bureau (2016)

Licenses

- Private Pilot (Airplane) License (not current)
- Engineer Certifying Staff Cat. C (EASA Part 66) (Base Maintenance) License (not current)
- Pilot of UAS (Drone) (current)



WORK EXPERIENCES

- **AERITALIA** (now Leonardo) - Structural dynamics designer and flight tests interface of design office (1988)
- **BPD** (now AVIO) - Booster Ignition System Design & Project Management (1988-1989)
- **ASI** - Selected and appointed as Astronaut candidate (1989)
- **Italian Civil Aviation Authority** (now ENAC) – Flight Test Engineer, Inspector, Human Factors specialist, President/Director General Staff (1989-1998)
- **CAI** – Technical Director, Director General (1998-2008)
- **ESPERIA Aviation Services** – CEO/Accountable Manager (2008-2011)
- **CAI** – Safety, Quality and Human Factors Manager, VP Planning & Management Control, Technical & Administrative VP, CEO/Accountable Manager (2011-now)



Main Professional Experience and Skills 1/3

- Participation as **Italian Business Aviation Association (IBAA)** representative in international committees and working groups (since 2002)
- Member of the **International Business Aviation Council (IBAC)** Task Force appointed by ICAO for a complete revision of the **Annex 6 Part II** (2007)
- Participation in the government and parliamentary works for the issue of the Italian Law on the complete revision of the **Air Navigation Code** in particular for the part concerning State aircraft (and equivalent) (D.lgs. 96/2005) (2005)
- Issue of a **Special Regulation** for Operations of State aircraft or equivalent under the Italian Air Navigation Code Law; acting at first as extensor of such regulation, and then as project manager for the legislative process. Regulation approved by Prime Minister Decree (2012)
- Implementation of such Special Regulation through a Company **Safety Management System** (2013)
- Founder and Chairman of the new Worldwide **Falcon Operator Advisory Board of Dassault Falcon** (2006-2010)



Main Professional Experience and Skills 2/3

- Start up of a **NewCo (ESPERIA)** completed in 3 months. In **partnership with AgustaWestland** promotion and development of helicopter transportation. Company approved as Commercial Transport operator, Aerial Work operator, Training Organization, Maintenance Organization (2009)
- Participation to the research promoted by AgustaWestland and led by **The European House Ambrosetti Institute** on the innovative role of helicopter in a modern mobility system; presented at Cernobbio Forum (2009)
- Member of the Working Group promoted by **Regione Lombardia** (Regional government) aimed to the development of a regional helicopter network for Expo 2015 (2009)
- Construction of the **first helicopter hub in Italy**, in the Rome Urbe Airport (2009-2010)
- Construction and management of the **Cortina d'Ampezzo heliport** (2010)
- MoU for an international partnership with Heliflite of New York (2010)
- Development of a proposal to the Mayor of Rome for a re-qualification of the Urbe Airport (2010)



Main Professional Experience and Skills 3/3

- Member of the **European Business Aviation Association (EBAA)** Organizing Committee of the Forum “Business Aviation in Italy: An important tool to foster economic development in the global markets” held at University Luiss of Rome on September 29th 2015 where he was also moderator of the Round Table aimed to identify future initiatives for the way forward
- Establishment of a **Permanent Observatory ENAC-IBAA** on the critical issues of the Business Aviation in Italy aimed to define a Policy for revitalizing the sector (2015)
- **Facilitator in Human Factors Courses** (for ENAC and Operators)
- Project manager for Design and Construction of the CAI **new facilities** in Ciampino Airport (2018-2019)